

# CONSOLIDATED STATEMENT OF INCOME

## TOTAL

(unaudited)

(M\$) <sup>(a)</sup>	3 <sup>rd</sup> quarter 2015	2 <sup>nd</sup> quarter 2015	3 <sup>rd</sup> quarter 2014
<b>Sales</b>	<b>40,580</b>	<b>44,715</b>	<b>60,363</b>
Excise taxes	(5,683)	(5,446)	(6,141)
Revenues from sales	34,897	39,269	54,222
Purchases, net of inventory variation	(24,240)	(26,353)	(38,628)
Other operating expenses	(5,794)	(6,031)	(6,925)
Exploration costs	(275)	(352)	(433)
Depreciation, depletion and amortization of tangible assets and mineral interests	(3,345)	(2,831)	(3,082)
Other income	430	722	641
Other expense	(441)	(396)	(155)
Financial interest on debt	(233)	(231)	(173)
Financial income from marketable securities & cash equivalents	10	28	30
Cost of net debt	(223)	(203)	(143)
Other financial income	185	255	176
Other financial expense	(154)	(163)	(159)
Equity in net income (loss) of affiliates	486	685	851
Income taxes	(461)	(1,589)	(2,837)
<b>Consolidated net income</b>	<b>1,065</b>	<b>3,013</b>	<b>3,528</b>
Group share	1,079	2,971	3,463
Non-controlling interests	(14)	42	65
Earnings per share (\$)	0.45	1.29	1.52
Fully-diluted earnings per share (\$)	0.45	1.29	1.52

<sup>(a)</sup> Except for per share amounts.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

### TOTAL

(unaudited)

(M\$)	3 <sup>rd</sup> quarter 2015	2 <sup>nd</sup> quarter 2015	3 <sup>rd</sup> quarter 2014
<b>Consolidated net income</b>	<b>1,065</b>	<b>3,013</b>	<b>3,528</b>
<b>Other comprehensive income</b>			
Actuarial gains and losses	46	248	(1,010)
Tax effect	(21)	(81)	358
Currency translation adjustment generated by the parent company	132	2,963	(5,748)
Items not potentially reclassifiable to profit and loss	157	3,130	(6,400)
Currency translation adjustment	(736)	(1,160)	2,717
Available for sale financial assets	(3)	(12)	(21)
Cash flow hedge	(95)	36	44
Share of other comprehensive income of equity affiliates, net amount	(626)	(201)	(276)
Other	-	(2)	7
Tax effect	31	(8)	(10)
Items potentially reclassifiable to profit and loss	(1,429)	(1,347)	2,461
<b>Total other comprehensive income (net amount)</b>	<b>(1,272)</b>	<b>1,783</b>	<b>(3,939)</b>
<b>Comprehensive income</b>	<b>(207)</b>	<b>4,796</b>	<b>(411)</b>
Group share	(167)	4,749	(452)
Non-controlling interests	(40)	47	41

# CONSOLIDATED STATEMENT OF INCOME

## TOTAL

(unaudited)

(M\$) <sup>(a)</sup>	9 months 2015	9 months 2014
<b>Sales</b>	<b>127,608</b>	<b>183,611</b>
Excise taxes	(16,479)	(18,327)
Revenues from sales	111,129	165,284
Purchases, net of inventory variation	(74,797)	(117,331)
Other operating expenses	(18,097)	(21,518)
Exploration costs	(1,264)	(1,353)
Depreciation, depletion and amortization of tangible assets and mineral interests	(10,048)	(8,756)
Other income	2,773	1,837
Other expense	(1,279)	(467)
Financial interest on debt	(726)	(640)
Financial income from marketable securities & cash equivalents	69	80
Cost of net debt	(657)	(560)
Other financial income	582	602
Other financial expense	(483)	(508)
Equity in net income (loss) of affiliates	1,761	2,198
Income taxes	(3,034)	(9,336)
<b>Consolidated net income</b>	<b>6,586</b>	<b>10,092</b>
Group share	6,713	9,902
Non-controlling interests	(127)	190
Earnings per share (\$)	2.90	4.36
Fully-diluted earnings per share (\$)	2.89	4.35

<sup>(a)</sup> Except for per share amounts.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

### TOTAL

(unaudited)

	9 months 2015	9 months 2014
(M\$)		
<b>Consolidated net income</b>	<b>6,586</b>	<b>10,092</b>
<b>Other comprehensive income</b>		
Actuarial gains and losses	199	(1,625)
Tax effect	(138)	569
Currency translation adjustment generated by the parent company	(5,097)	(6,477)
Items not potentially reclassifiable to profit and loss	(5,036)	(7,533)
Currency translation adjustment	1,852	3,265
Available for sale financial assets	(7)	(24)
Cash flow hedge	(189)	109
Share of other comprehensive income of equity affiliates, net amount	215	(296)
Other	1	-
Tax effect	60	(28)
Items potentially reclassifiable to profit and loss	1,932	3,026
<b>Total other comprehensive income (net amount)</b>	<b>(3,104)</b>	<b>(4,507)</b>
<b>Comprehensive income</b>	<b>3,482</b>	<b>5,585</b>
Group share	3,666	5,427
Non-controlling interests	(184)	158

# CONSOLIDATED BALANCE SHEET

## TOTAL

(M\$)	September 30, 2015 <i>(unaudited)</i>	June 30, 2015 <i>(unaudited)</i>	December 31, 2014	September 30, 2014 <i>(unaudited)</i>
<b>ASSETS</b>				
<b>Non-current assets</b>				
Intangible assets, net	15,639	16,101	14,682	18,071
Property, plant and equipment, net	108,886	110,023	106,876	109,437
Equity affiliates : investments and loans	19,200	19,380	19,274	21,043
Other investments	1,227	1,248	1,399	1,645
Hedging instruments of non-current financial debt	1,221	1,157	1,319	1,491
Deferred income taxes	3,439	3,145	4,079	2,684
Other non-current assets	4,292	4,047	4,192	4,184
<b>Total non-current assets</b>	<b>153,904</b>	<b>155,101</b>	<b>151,821</b>	<b>158,555</b>
<b>Current assets</b>				
Inventories, net	14,773	17,373	15,196	20,873
Accounts receivable, net	12,306	14,415	15,704	20,511
Other current assets	15,102	15,072	15,702	15,798
Current financial assets	3,448	2,439	1,293	1,205
Cash and cash equivalents	25,858	27,322	25,181	24,307
Assets classified as held for sale	3,734	2,754	4,901	5,327
<b>Total current assets</b>	<b>75,221</b>	<b>79,375</b>	<b>77,977</b>	<b>88,021</b>
<b>Total assets</b>	<b>229,125</b>	<b>234,476</b>	<b>229,798</b>	<b>246,576</b>
<b>LIABILITIES &amp; SHAREHOLDERS' EQUITY</b>				
<b>Shareholders' equity</b>				
Common shares	7,602	7,549	7,518	7,516
Paid-in surplus and retained earnings	103,519	103,286	94,646	101,979
Currency translation adjustment	(10,443)	(9,243)	(7,480)	(4,727)
Treasury shares	(4,585)	(4,348)	(4,354)	(4,360)
<b>Total shareholders' equity - Group share</b>	<b>96,093</b>	<b>97,244</b>	<b>90,330</b>	<b>100,408</b>
<b>Non-controlling interests</b>	<b>3,068</b>	<b>3,104</b>	<b>3,201</b>	<b>3,382</b>
<b>Total shareholders' equity</b>	<b>99,161</b>	<b>100,348</b>	<b>93,531</b>	<b>103,790</b>
<b>Non-current liabilities</b>				
Deferred income taxes	12,836	13,458	14,810	16,222
Employee benefits	4,312	4,426	4,758	5,232
Provisions and other non-current liabilities	17,053	17,353	17,545	17,017
Non-current financial debt	42,873	43,363	45,481	43,242
<b>Total non-current liabilities</b>	<b>77,074</b>	<b>78,600</b>	<b>82,594</b>	<b>81,713</b>
<b>Current liabilities</b>				
Accounts payable	20,003	22,469	24,150	27,394
Other creditors and accrued liabilities	17,991	18,718	16,641	19,610
Current borrowings	13,296	13,114	10,942	11,826
Other current financial liabilities	202	88	180	357
Liabilities directly associated with the assets classified as held for sale	1,398	1,139	1,760	1,886
<b>Total current liabilities</b>	<b>52,890</b>	<b>55,528</b>	<b>53,673</b>	<b>61,073</b>
<b>Total liabilities and shareholders' equity</b>	<b>229,125</b>	<b>234,476</b>	<b>229,798</b>	<b>246,576</b>

# CONSOLIDATED STATEMENT OF CASH FLOW

## TOTAL

(unaudited)

(M\$)	3 <sup>rd</sup> quarter 2015	2 <sup>nd</sup> quarter 2015	3 <sup>rd</sup> quarter 2014
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>			
Consolidated net income	1,065	3,013	3,528
Depreciation, depletion and amortization	3,519	3,113	3,288
Non-current liabilities, valuation allowances and deferred taxes	(540)	285	106
Impact of coverage of pension benefit plans	-	-	-
(Gains) losses on disposals of assets	22	(459)	(479)
Undistributed affiliates' equity earnings	(61)	(221)	(260)
(Increase) decrease in working capital	2,057	(835)	1,461
Other changes, net	(73)	(164)	(5)
<b>Cash flow from operating activities</b>	<b>5,989</b>	<b>4,732</b>	<b>7,639</b>
<b>CASH FLOW USED IN INVESTING ACTIVITIES</b>			
Intangible assets and property, plant and equipment additions	(5,266)	(5,991)	(6,733)
Acquisitions of subsidiaries, net of cash acquired	(76)	(3)	(1)
Investments in equity affiliates and other securities	(175)	(205)	(167)
Increase in non-current loans	(523)	(391)	(868)
<b>Total expenditures</b>	<b>(6,040)</b>	<b>(6,590)</b>	<b>(7,769)</b>
Proceeds from disposals of intangible assets and property, plant and equipment	6	221	1,413
Proceeds from disposals of subsidiaries, net of cash sold	289	403	-
Proceeds from disposals of non-current investments	100	109	291
Repayment of non-current loans	15	1,160	326
<b>Total divestments</b>	<b>410</b>	<b>1,893</b>	<b>2,030</b>
<b>Cash flow used in investing activities</b>	<b>(5,630)</b>	<b>(4,697)</b>	<b>(5,739)</b>
<b>CASH FLOW USED IN FINANCING ACTIVITIES</b>			
Issuance (repayment) of shares:			
- Parent company shareholders	4	438	53
- Treasury shares	(237)	-	(289)
Dividends paid:			
- Parent company shareholders	(681)	(6)	(1,837)
- Non-controlling interests	(25)	(70)	(7)
Issuance of perpetual subordinated notes	-	-	-
Payments on perpetual subordinated notes	-	-	-
Other transactions with non-controlling interests	-	81	(1)
Net issuance (repayment) of non-current debt	356	1,635	5,019
Increase (decrease) in current borrowings	23	(512)	(1,235)
Increase (decrease) in current financial assets and liabilities	(1,096)	(79)	(44)
<b>Cash flow used in financing activities</b>	<b>(1,656)</b>	<b>1,487</b>	<b>1,659</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(1,297)</b>	<b>1,522</b>	<b>3,559</b>
Effect of exchange rates	(167)	749	(1,418)
Cash and cash equivalents at the beginning of the period	27,322	25,051	22,166
<b>Cash and cash equivalents at the end of the period</b>	<b>25,858</b>	<b>27,322</b>	<b>24,307</b>

# CONSOLIDATED STATEMENT OF CASH FLOW

## TOTAL

(unaudited)

	9 months 2015	9 months 2014
(M\$)		
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>		
Consolidated net income	6,586	10,092
Depreciation, depletion and amortization	11,056	9,549
Non-current liabilities, valuation allowances and deferred taxes	(701)	349
Impact of coverage of pension benefit plans	-	-
(Gains) losses on disposals of assets	(1,794)	(1,519)
Undistributed affiliates' equity earnings	(350)	(374)
(Increase) decrease in working capital	746	5
Other changes, net	(435)	152
<b>Cash flow from operating activities</b>	<b>15,108</b>	<b>18,254</b>
<b>CASH FLOW USED IN INVESTING ACTIVITIES</b>		
Intangible assets and property, plant and equipment additions	(19,213)	(18,981)
Acquisitions of subsidiaries, net of cash acquired	(86)	(415)
Investments in equity affiliates and other securities	(433)	(757)
Increase in non-current loans	(1,707)	(2,204)
<b>Total expenditures</b>	<b>(21,439)</b>	<b>(22,357)</b>
Proceeds from disposals of intangible assets and property, plant and equipment	1,186	2,568
Proceeds from disposals of subsidiaries, net of cash sold	2,450	-
Proceeds from disposals of non-current investments	231	813
Repayment of non-current loans	1,420	1,120
<b>Total divestments</b>	<b>5,287</b>	<b>4,501</b>
<b>Cash flow used in investing activities</b>	<b>(16,152)</b>	<b>(17,856)</b>
<b>CASH FLOW USED IN FINANCING ACTIVITIES</b>		
Issuance (repayment) of shares:		
- Parent company shareholders	454	390
- Treasury shares	(237)	(289)
Dividends paid:		
- Parent company shareholders	(2,253)	(5,573)
- Non-controlling interests	(97)	(153)
Issuance of perpetual subordinated notes	5,616	-
Payments on perpetual subordinated notes	-	-
Other transactions with non-controlling interests	81	125
Net issuance (repayment) of non-current debt	2,127	12,139
Increase (decrease) in current borrowings	(66)	(1,446)
Increase (decrease) in current financial assets and liabilities	(2,197)	(96)
<b>Cash flow used in financing activities</b>	<b>3,428</b>	<b>5,097</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>2,384</b>	<b>5,495</b>
Effect of exchange rates	(1,707)	(1,388)
Cash and cash equivalents at the beginning of the period	25,181	20,200
<b>Cash and cash equivalents at the end of the period</b>	<b>25,858</b>	<b>24,307</b>

## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

### TOTAL

(unaudited)

(M\$)	Common shares issued		Paid-in surplus and retained earnings	Currency translation adjustment	Treasury shares		Shareholders' equity - Group share	Non-controlling interests	Total shareholders' equity
	Number	Amount			Number	Amount			
<b>As of January 1, 2014</b>	<b>2,377,678,160</b>	<b>7,493</b>	<b>98,254</b>	<b>(1,203)</b>	<b>(109,214,448)</b>	<b>(4,303)</b>	<b>100,241</b>	<b>3,138</b>	<b>103,379</b>
Net income of the first 9 months 2014	-	-	9,902	-	-	-	9,902	190	10,092
Other comprehensive Income	-	-	(953)	(3,522)	-	-	(4,475)	(32)	(4,507)
<b>Comprehensive Income</b>	<b>-</b>	<b>-</b>	<b>8,949</b>	<b>(3,522)</b>	<b>-</b>	<b>-</b>	<b>5,427</b>	<b>158</b>	<b>5,585</b>
Dividend	-	-	(5,644)	-	-	-	(5,644)	(153)	(5,797)
Issuance of common shares	6,848,895	23	367	-	-	-	390	-	390
Purchase of treasury shares	-	-	-	-	(4,386,300)	(289)	(289)	-	(289)
Sale of treasury shares <sup>(1)</sup>	-	-	(232)	-	4,239,135	232	-	-	-
Share-based payments	-	-	119	-	-	-	119	-	119
Share cancellation	-	-	-	-	-	-	-	-	-
Issuance of perpetual subordinated notes	-	-	-	-	-	-	-	-	-
Payments on perpetual subordinated notes	-	-	-	-	-	-	-	-	-
Other operations with non-controlling interests	-	-	106	(2)	-	-	104	183	287
Other items	-	-	60	-	-	-	60	56	116
<b>As of September 30, 2014</b>	<b>2,384,527,055</b>	<b>7,516</b>	<b>101,979</b>	<b>(4,727)</b>	<b>(109,361,613)</b>	<b>(4,360)</b>	<b>100,408</b>	<b>3,382</b>	<b>103,790</b>
Net income from October 1 to December 31, 2014	-	-	(5,658)	-	-	-	(5,658)	(184)	(5,842)
Other comprehensive Income	-	-	46	(2,753)	-	-	(2,707)	(11)	(2,718)
<b>Comprehensive Income</b>	<b>-</b>	<b>-</b>	<b>(5,612)</b>	<b>(2,753)</b>	<b>-</b>	<b>-</b>	<b>(8,365)</b>	<b>(195)</b>	<b>(8,560)</b>
Dividend	-	-	(1,734)	-	-	-	(1,734)	(1)	(1,735)
Issuance of common shares	740,470	2	28	-	-	-	30	-	30
Purchase of treasury shares	-	-	-	-	-	6	6	-	6
Sale of treasury shares <sup>(1)</sup>	-	-	-	-	200	-	-	-	-
Share-based payments	-	-	(5)	-	-	-	(5)	-	(5)
Share cancellation	-	-	-	-	-	-	-	-	-
Issuance of perpetual subordinated notes	-	-	-	-	-	-	-	-	-
Payments on perpetual subordinated notes	-	-	-	-	-	-	-	-	-
Other operations with non-controlling interests	-	-	42	-	-	-	42	12	54
Other items	-	-	(52)	-	-	-	(52)	3	(49)
<b>As of December 31, 2014</b>	<b>2,385,267,525</b>	<b>7,518</b>	<b>94,646</b>	<b>(7,480)</b>	<b>(109,361,413)</b>	<b>(4,354)</b>	<b>90,330</b>	<b>3,201</b>	<b>93,531</b>
Net income of the first 9 months 2015	-	-	6,713	-	-	-	6,713	(127)	6,586
Other comprehensive Income	-	-	(84)	(2,963)	-	-	(3,047)	(57)	(3,104)
<b>Comprehensive Income</b>	<b>-</b>	<b>-</b>	<b>6,629</b>	<b>(2,963)</b>	<b>-</b>	<b>-</b>	<b>3,666</b>	<b>(184)</b>	<b>3,482</b>
Dividend	-	-	(4,740)	-	-	-	(4,740)	(97)	(4,837)
Issuance of common shares	29,822,264	84	1,241	-	-	-	1,325	-	1,325
Purchase of treasury shares	-	-	-	-	(4,711,935)	(237)	(237)	-	(237)
Sale of treasury shares <sup>(1)</sup>	-	-	(6)	-	103,270	6	-	-	-
Share-based payments	-	-	96	-	-	-	96	-	96
Share cancellation	-	-	-	-	-	-	-	-	-
Issuance of perpetual subordinated notes	-	-	5,616	-	-	-	5,616	-	5,616
Payments on perpetual subordinated notes	-	-	(80)	-	-	-	(80)	-	(80)
Other operations with non-controlling interests	-	-	19	-	-	-	19	59	78
Other items	-	-	98	-	-	-	98	89	187
<b>As of September 30, 2015</b>	<b>2,415,089,789</b>	<b>7,602</b>	<b>103,519</b>	<b>(10,443)</b>	<b>(113,970,078)</b>	<b>(4,585)</b>	<b>96,093</b>	<b>3,068</b>	<b>99,161</b>

<sup>(1)</sup> Treasury shares related to the restricted stock grants.



## BUSINESS SEGMENT INFORMATION

### TOTAL

(unaudited)

3 <sup>rd</sup> quarter 2015 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	3,660	17,397	19,522	1	-	40,580
Intersegment sales	4,280	6,912	201	51	(11,444)	-
Excise taxes	-	(1,094)	(4,589)	-	-	(5,683)
<b>Revenues from sales</b>	<b>7,940</b>	<b>23,215</b>	<b>15,134</b>	<b>52</b>	<b>(11,444)</b>	<b>34,897</b>
Operating expenses	(4,717)	(22,169)	(14,651)	(216)	11,444	(30,309)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,898)	(256)	(185)	(6)	-	(3,345)
<b>Operating income</b>	<b>325</b>	<b>790</b>	<b>298</b>	<b>(170)</b>	<b>-</b>	<b>1,243</b>
Equity in net income (loss) of affiliates and other items	360	152	(29)	23	-	506
Tax on net operating income	(345)	(152)	(126)	128	-	(495)
<b>Net operating income</b>	<b>340</b>	<b>790</b>	<b>143</b>	<b>(19)</b>	<b>-</b>	<b>1,254</b>
Net cost of net debt						(189)
Non-controlling interests						14
<b>Net income</b>						<b>1,079</b>

3 <sup>rd</sup> quarter 2015 (adjustments) <sup>(a)</sup> (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	(10)	-	-	-	-	(10)
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
<b>Revenues from sales</b>	<b>(10)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(10)</b>
Operating expenses	(9)	(923)	(199)	-	-	(1,131)
Depreciation, depletion and amortization of tangible assets and mineral interests	(650)	-	-	-	-	(650)
<b>Operating income<sup>(b)</sup></b>	<b>(669)</b>	<b>(923)</b>	<b>(199)</b>	<b>-</b>	<b>-</b>	<b>(1,791)</b>
Equity in net income (loss) of affiliates and other items	(151)	(14)	(145)	-	-	(310)
Tax on net operating income	53	294	64	-	-	411
<b>Net operating income<sup>(b)</sup></b>	<b>(767)</b>	<b>(643)</b>	<b>(280)</b>	<b>-</b>	<b>-</b>	<b>(1,690)</b>
Net cost of net debt						-
Non-controlling interests						13
<b>Net income</b>						<b>(1,677)</b>

<sup>(a)</sup> Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

<sup>(b)</sup> Of which inventory valuation effect

On operating income - (934) (193) -  
On net operating income - (631) (139) -

3 <sup>rd</sup> quarter 2015 (adjusted) (M\$) <sup>(a)</sup>	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	3,670	17,397	19,522	1	-	40,590
Intersegment sales	4,280	6,912	201	51	(11,444)	-
Excise taxes	-	(1,094)	(4,589)	-	-	(5,683)
<b>Revenues from sales</b>	<b>7,950</b>	<b>23,215</b>	<b>15,134</b>	<b>52</b>	<b>(11,444)</b>	<b>34,907</b>
Operating expenses	(4,708)	(21,246)	(14,452)	(216)	11,444	(29,178)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,248)	(256)	(185)	(6)	-	(2,695)
<b>Adjusted operating income</b>	<b>994</b>	<b>1,713</b>	<b>497</b>	<b>(170)</b>	<b>-</b>	<b>3,034</b>
Equity in net income (loss) of affiliates and other items	511	166	116	23	-	816
Tax on net operating income	(398)	(446)	(190)	128	-	(906)
<b>Adjusted net operating income</b>	<b>1,107</b>	<b>1,433</b>	<b>423</b>	<b>(19)</b>	<b>-</b>	<b>2,944</b>
Net cost of net debt						(189)
Non-controlling interests						1
<b>Adjusted net income</b>						<b>2,756</b>
<b>Adjusted fully-diluted earnings per share (\$)</b>						<b>1.17</b>

<sup>(a)</sup> Except for earnings per share.

3 <sup>rd</sup> quarter 2015 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	5,173	358	501	8	-	6,040
Total divestments	272	12	121	5	-	410
Cash flow from operating activities	2,320	2,291	1,011	367	-	5,989

## BUSINESS SEGMENT INFORMATION

### TOTAL

(unaudited)

2 <sup>nd</sup> quarter 2015 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	4,498	19,793	20,419	5	-	44,715
Intersegment sales	4,921	7,383	223	56	(12,583)	-
Excise taxes	-	(1,007)	(4,439)	-	-	(5,446)
<b>Revenues from sales</b>	<b>9,419</b>	<b>26,169</b>	<b>16,203</b>	<b>61</b>	<b>(12,583)</b>	<b>39,269</b>
Operating expenses	(5,449)	(24,182)	(15,508)	(180)	12,583	(32,736)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,329)	(291)	(202)	(9)	-	(2,831)
<b>Operating income</b>	<b>1,641</b>	<b>1,696</b>	<b>493</b>	<b>(128)</b>	-	<b>3,702</b>
Equity in net income (loss) of affiliates and other items	319	107	503	174	-	1,103
Tax on net operating income	(909)	(433)	(193)	(93)	-	(1,628)
<b>Net operating income</b>	<b>1,051</b>	<b>1,370</b>	<b>803</b>	<b>(47)</b>	-	<b>3,177</b>
Net cost of net debt						(164)
Non-controlling interests						(42)
<b>Net income</b>						<b>2,971</b>

2 <sup>nd</sup> quarter 2015 (adjustments) <sup>(a)</sup> (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	(158)	-	-	-	-	(158)
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
<b>Revenues from sales</b>	<b>(158)</b>	-	-	-	-	<b>(158)</b>
Operating expenses	(2)	123	51	-	-	172
Depreciation, depletion and amortization of tangible assets and mineral interests	(194)	(31)	(23)	-	-	(248)
<b>Operating income<sup>(b)</sup></b>	<b>(354)</b>	<b>92</b>	<b>28</b>	-	-	<b>(234)</b>
Equity in net income (loss) of affiliates and other items	(191)	(71)	374	-	-	112
Tax on net operating income	36	-	(24)	-	-	12
<b>Net operating income<sup>(b)</sup></b>	<b>(509)</b>	<b>21</b>	<b>378</b>	-	-	<b>(110)</b>
Net cost of net debt						-
Non-controlling interests						(4)
<b>Net income</b>						<b>(114)</b>

<sup>(a)</sup> Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

<sup>(b)</sup> Of which inventory valuation effect

On operating income	-	199	51	-	
On net operating income	-	138	43	-	

2 <sup>nd</sup> quarter 2015 (adjusted) (M\$) <sup>(a)</sup>	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	4,656	19,793	20,419	5	-	44,873
Intersegment sales	4,921	7,383	223	56	(12,583)	-
Excise taxes	-	(1,007)	(4,439)	-	-	(5,446)
<b>Revenues from sales</b>	<b>9,577</b>	<b>26,169</b>	<b>16,203</b>	<b>61</b>	<b>(12,583)</b>	<b>39,427</b>
Operating expenses	(5,447)	(24,305)	(15,559)	(180)	12,583	(32,908)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,135)	(260)	(179)	(9)	-	(2,583)
<b>Adjusted operating income</b>	<b>1,995</b>	<b>1,604</b>	<b>465</b>	<b>(128)</b>	-	<b>3,936</b>
Equity in net income (loss) of affiliates and other items	510	178	129	174	-	991
Tax on net operating income	(945)	(433)	(169)	(93)	-	(1,640)
<b>Adjusted net operating income</b>	<b>1,560</b>	<b>1,349</b>	<b>425</b>	<b>(47)</b>	-	<b>3,287</b>
Net cost of net debt						(164)
Non-controlling interests						(38)
<b>Adjusted net income</b>						<b>3,085</b>
<b>Adjusted fully-diluted earnings per share (\$)</b>						<b>1.34</b>

<sup>(a)</sup> Except for earnings per share.

2 <sup>nd</sup> quarter 2015 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	5,653	465	436	36	-	6,590
Total divestments	379	874	627	13	-	1,893
Cash flow from operating activities	2,713	1,700	379	(60)	-	4,732

## BUSINESS SEGMENT INFORMATION

### TOTAL

(unaudited)

3 <sup>rd</sup> quarter 2014 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	5,198	27,417	27,747	1	-	60,363
Intersegment sales	7,560	11,931	466	67	(20,024)	-
Excise taxes	-	(1,292)	(4,849)	-	-	(6,141)
<b>Revenues from sales</b>	<b>12,758</b>	<b>38,056</b>	<b>23,364</b>	<b>68</b>	<b>(20,024)</b>	<b>54,222</b>
Operating expenses	(5,763)	(37,230)	(22,742)	(275)	20,024	(45,986)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,496)	(376)	(199)	(11)	-	(3,082)
<b>Operating income</b>	<b>4,499</b>	<b>450</b>	<b>423</b>	<b>(218)</b>	-	<b>5,154</b>
Equity in net income (loss) of affiliates and other items	1,298	41	(35)	50	-	1,354
Tax on net operating income	(2,627)	(107)	(123)	(31)	-	(2,888)
<b>Net operating income</b>	<b>3,170</b>	<b>384</b>	<b>265</b>	<b>(199)</b>	-	<b>3,620</b>
Net cost of net debt						(92)
Non-controlling interests						(65)
<b>Net income</b>						<b>3,463</b>

3 <sup>rd</sup> quarter 2014 (adjustments) <sup>(a)</sup> (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	17	-	-	-	-	17
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
<b>Revenues from sales</b>	<b>17</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>17</b>
Operating expenses	(79)	(512)	(66)	-	-	(657)
Depreciation, depletion and amortization of tangible assets and mineral interests	(110)	(12)	-	-	-	(122)
<b>Operating income<sup>(b)</sup></b>	<b>(172)</b>	<b>(524)</b>	<b>(66)</b>	<b>-</b>	<b>-</b>	<b>(762)</b>
Equity in net income (loss) of affiliates and other items	432	(45)	(65)	-	-	322
Tax on net operating income	145	167	20	-	-	332
<b>Net operating income<sup>(b)</sup></b>	<b>405</b>	<b>(402)</b>	<b>(111)</b>	<b>-</b>	<b>-</b>	<b>(108)</b>
Net cost of net debt						-
Non-controlling interests						13
<b>Net income</b>						<b>(95)</b>

<sup>(a)</sup> Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

<sup>(b)</sup> Of which inventory valuation effect

On operating income

- (497) (66) -

On net operating income

- (370) (46) -

3 <sup>rd</sup> quarter 2014 (adjusted) (M\$) <sup>(a)</sup>	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	5,181	27,417	27,747	1	-	60,346
Intersegment sales	7,560	11,931	466	67	(20,024)	-
Excise taxes	-	(1,292)	(4,849)	-	-	(6,141)
<b>Revenues from sales</b>	<b>12,741</b>	<b>38,056</b>	<b>23,364</b>	<b>68</b>	<b>(20,024)</b>	<b>54,205</b>
Operating expenses	(5,684)	(36,718)	(22,676)	(275)	20,024	(45,329)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,386)	(364)	(199)	(11)	-	(2,960)
<b>Adjusted operating income</b>	<b>4,671</b>	<b>974</b>	<b>489</b>	<b>(218)</b>	-	<b>5,916</b>
Equity in net income (loss) of affiliates and other items	866	86	30	50	-	1,032
Tax on net operating income	(2,772)	(274)	(143)	(31)	-	(3,220)
<b>Adjusted net operating income</b>	<b>2,765</b>	<b>786</b>	<b>376</b>	<b>(199)</b>	-	<b>3,728</b>
Net cost of net debt						(92)
Non-controlling interests						(78)
<b>Adjusted net income</b>						<b>3,558</b>
<b>Adjusted fully-diluted earnings per share (\$)</b>						<b>1.56</b>

<sup>(a)</sup> Except for earnings per share.

3 <sup>rd</sup> quarter 2014 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	6,923	422	398	26	-	7,769
Total divestments	1,924	9	56	41	-	2,030
Cash flow from operating activities	5,442	1,729	701	(233)	-	7,639

## BUSINESS SEGMENT INFORMATION

### TOTAL

(unaudited)

9 months 2015 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	13,383	54,654	59,561	10	-	127,608
Intersegment sales	13,585	21,262	696	159	(35,702)	-
Excise taxes	-	(3,034)	(13,445)	-	-	(16,479)
<b>Revenues from sales</b>	<b>26,968</b>	<b>72,882</b>	<b>46,812</b>	<b>169</b>	<b>(35,702)</b>	<b>111,129</b>
Operating expenses	(16,135)	(68,068)	(45,022)	(635)	35,702	(94,158)
Depreciation, depletion and amortization of tangible assets and mineral interests	(8,668)	(799)	(561)	(20)	-	(10,048)
<b>Operating income</b>	<b>2,165</b>	<b>4,015</b>	<b>1,229</b>	<b>(486)</b>	-	<b>6,923</b>
Equity in net income (loss) of affiliates and other items	1,448	1,021	394	491	-	3,354
Tax on net operating income	(1,622)	(1,031)	(450)	(47)	-	(3,150)
<b>Net operating income</b>	<b>1,991</b>	<b>4,005</b>	<b>1,173</b>	<b>(42)</b>	-	<b>7,127</b>
Net cost of net debt						(541)
Non-controlling interests						127
<b>Net income</b>						<b>6,713</b>

9 months 2015 (adjustments) <sup>(a)</sup> (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	(314)	-	-	-	-	(314)
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
<b>Revenues from sales</b>	<b>(314)</b>	-	-	-	-	<b>(314)</b>
Operating expenses	(151)	(606)	(155)	-	-	(912)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,890)	(31)	(23)	-	-	(1,944)
<b>Operating income<sup>(b)</sup></b>	<b>(2,355)</b>	<b>(637)</b>	<b>(178)</b>	-	-	<b>(3,170)</b>
Equity in net income (loss) of affiliates and other items	(206)	576	140	-	-	510
Tax on net operating income	526	184	42	-	-	752
<b>Net operating income<sup>(b)</sup></b>	<b>(2,035)</b>	<b>123</b>	<b>4</b>	-	-	<b>(1,908)</b>
Net cost of net debt						-
Non-controlling interests						178
<b>Net income</b>						<b>(1,730)</b>

<sup>(a)</sup> Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

<sup>(b)</sup> Of which inventory valuation effect

On operating income

On net operating income

9 months 2015 (adjusted) (M\$) <sup>(a)</sup>	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	13,697	54,654	59,561	10	-	127,922
Intersegment sales	13,585	21,262	696	159	(35,702)	-
Excise taxes	-	(3,034)	(13,445)	-	-	(16,479)
<b>Revenues from sales</b>	<b>27,282</b>	<b>72,882</b>	<b>46,812</b>	<b>169</b>	<b>(35,702)</b>	<b>111,443</b>
Operating expenses	(15,984)	(67,462)	(44,867)	(635)	35,702	(93,246)
Depreciation, depletion and amortization of tangible assets and mineral interests	(6,778)	(768)	(538)	(20)	-	(8,104)
<b>Adjusted operating income</b>	<b>4,520</b>	<b>4,652</b>	<b>1,407</b>	<b>(486)</b>	-	<b>10,093</b>
Equity in net income (loss) of affiliates and other items	1,654	445	254	491	-	2,844
Tax on net operating income	(2,148)	(1,215)	(492)	(47)	-	(3,902)
<b>Adjusted net operating income</b>	<b>4,026</b>	<b>3,882</b>	<b>1,169</b>	<b>(42)</b>	-	<b>9,035</b>
Net cost of net debt						(541)
Non-controlling interests						(51)
<b>Adjusted net income</b>						<b>8,443</b>
<b>Adjusted fully-diluted earnings per share (\$)</b>						<b>3.64</b>

<sup>(a)</sup> Except for earnings per share.

9 months 2015 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	18,977	1,257	1,152	53	-	21,439
Total divestments	1,813	2,652	800	22	-	5,287
Cash flow from operating activities	8,558	4,305	2,034	211	-	15,108

## BUSINESS SEGMENT INFORMATION

### TOTAL

(unaudited)

9 months 2014 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	18,069	83,099	82,430	13	-	183,611
Intersegment sales	23,053	35,627	1,276	162	(60,118)	-
Excise taxes	-	(3,733)	(14,594)	-	-	(18,327)
<b>Revenues from sales</b>	<b>41,122</b>	<b>114,993</b>	<b>69,112</b>	<b>175</b>	<b>(60,118)</b>	<b>165,284</b>
Operating expenses	(19,451)	(112,766)	(67,397)	(706)	60,118	(140,202)
Depreciation, depletion and amortization of tangible assets and mineral interests	(6,986)	(1,162)	(579)	(29)	-	(8,756)
<b>Operating income</b>	<b>14,685</b>	<b>1,065</b>	<b>1,136</b>	<b>(560)</b>	-	<b>16,326</b>
Equity in net income (loss) of affiliates and other items	3,344	160	55	103	-	3,662
Tax on net operating income	(8,590)	(215)	(331)	(323)	-	(9,459)
<b>Net operating income</b>	<b>9,439</b>	<b>1,010</b>	<b>860</b>	<b>(780)</b>	-	<b>10,529</b>
Net cost of net debt						(437)
Non-controlling interests						(190)
<b>Net income</b>						<b>9,902</b>

9 months 2014 (adjustments) <sup>(a)</sup> (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	7	-	-	-	-	7
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
<b>Revenues from sales</b>	<b>7</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>7</b>
Operating expenses	(194)	(553)	(111)	-	-	(858)
Depreciation, depletion and amortization of tangible assets and mineral interests	(110)	(52)	-	-	-	(162)
<b>Operating income<sup>(b)</sup></b>	<b>(297)</b>	<b>(605)</b>	<b>(111)</b>	<b>-</b>	<b>-</b>	<b>(1,013)</b>
Equity in net income (loss) of affiliates and other items	712	(85)	(72)	-	-	555
Tax on net operating income	116	167	34	-	-	317
<b>Net operating income<sup>(b)</sup></b>	<b>531</b>	<b>(523)</b>	<b>(149)</b>	<b>-</b>	<b>-</b>	<b>(141)</b>
Net cost of net debt						-
Non-controlling interests						7
<b>Net income</b>						<b>(134)</b>

<sup>(a)</sup> Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

<sup>(b)</sup> Of which inventory valuation effect

On operating income

On net operating income

9 months 2014 (adjusted) (M\$) <sup>(a)</sup>	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	18,062	83,099	82,430	13	-	183,604
Intersegment sales	23,053	35,627	1,276	162	(60,118)	-
Excise taxes	-	(3,733)	(14,594)	-	-	(18,327)
<b>Revenues from sales</b>	<b>41,115</b>	<b>114,993</b>	<b>69,112</b>	<b>175</b>	<b>(60,118)</b>	<b>165,277</b>
Operating expenses	(19,257)	(112,213)	(67,286)	(706)	60,118	(139,344)
Depreciation, depletion and amortization of tangible assets and mineral interests	(6,876)	(1,110)	(579)	(29)	-	(8,594)
<b>Adjusted operating income</b>	<b>14,982</b>	<b>1,670</b>	<b>1,247</b>	<b>(560)</b>	-	<b>17,339</b>
Equity in net income (loss) of affiliates and other items	2,632	245	127	103	-	3,107
Tax on net operating income	(8,706)	(382)	(365)	(323)	-	(9,776)
<b>Adjusted net operating income</b>	<b>8,908</b>	<b>1,533</b>	<b>1,009</b>	<b>(780)</b>	-	<b>10,670</b>
Net cost of net debt						(437)
Non-controlling interests						(197)
<b>Adjusted net income</b>						<b>10,036</b>
<b>Adjusted fully-diluted earnings per share (\$)</b>						<b>4.40</b>

<sup>(a)</sup> Except for earnings per share.

9 months 2014 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	20,233	1,147	877	100	-	22,357
Total divestments	4,291	35	110	65	-	4,501
Cash flow from operating activities	14,058	3,189	1,094	(87)	-	18,254

## Reconciliation of the information by business segment with consolidated financial statements

### TOTAL

(unaudited)

3 <sup>rd</sup> quarter 2015 (M\$)	Adjusted	Adjustments <sup>(a)</sup>	Consolidated statement of income
<b>Sales</b>	<b>40,590</b>	<b>(10)</b>	<b>40,580</b>
Excise taxes	(5,683)	-	(5,683)
Revenues from sales	34,907	(10)	34,897
Purchases, net of inventory variation	(23,113)	(1,127)	(24,240)
Other operating expenses	(5,790)	(4)	(5,794)
Exploration costs	(275)	-	(275)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,695)	(650)	(3,345)
Other income	415	15	430
Other expense	(123)	(318)	(441)
Financial interest on debt	(233)	-	(233)
Financial income from marketable securities & cash equivalents	10	-	10
Cost of net debt	(223)	-	(223)
Other financial income	185	-	185
Other financial expense	(154)	-	(154)
Equity in net income (loss) of affiliates	493	(7)	486
Income taxes	(872)	411	(461)
<b>Consolidated net income</b>	<b>2,755</b>	<b>(1,690)</b>	<b>1,065</b>
Group share	2,756	(1,677)	1,079
Non-controlling interests	(1)	(13)	(14)

<sup>(a)</sup> Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

3 <sup>rd</sup> quarter 2014 (M\$)	Adjusted	Adjustments <sup>(a)</sup>	Consolidated statement of income
<b>Sales</b>	<b>60,346</b>	<b>17</b>	<b>60,363</b>
Excise taxes	(6,141)	-	(6,141)
Revenues from sales	54,205	17	54,222
Purchases, net of inventory variation	(38,065)	(563)	(38,628)
Other operating expenses	(6,831)	(94)	(6,925)
Exploration costs	(433)	-	(433)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,960)	(122)	(3,082)
Other income	209	432	641
Other expense	(143)	(12)	(155)
Financial interest on debt	(173)	-	(173)
Financial income from marketable securities & cash equivalents	30	-	30
Cost of net debt	(143)	-	(143)
Other financial income	176	-	176
Other financial expense	(159)	-	(159)
Equity in net income (loss) of affiliates	949	(98)	851
Income taxes	(3,169)	332	(2,837)
<b>Consolidated net income</b>	<b>3,636</b>	<b>(108)</b>	<b>3,528</b>
Group share	3,558	(95)	3,463
Non-controlling interests	78	(13)	65

<sup>(a)</sup> Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

## Reconciliation of the information by business segment with consolidated financial statements

### TOTAL

(unaudited)

9 months 2015 (M\$)	Adjusted	Adjustments <sup>(a)</sup>	Consolidated statement of income
<b>Sales</b>	<b>127,922</b>	<b>(314)</b>	<b>127,608</b>
Excise taxes	(16,479)	-	(16,479)
Revenues from sales	111,443	(314)	111,129
Purchases, net of inventory variation	(74,148)	(649)	(74,797)
Other operating expenses	(17,921)	(176)	(18,097)
Exploration costs	(1,177)	(87)	(1,264)
Depreciation, depletion and amortization of tangible assets and mineral interests	(8,104)	(1,944)	(10,048)
Other income	1,299	1,474	2,773
Other expense	(358)	(921)	(1,279)
Financial interest on debt	(726)	-	(726)
Financial income from marketable securities & cash equivalents	69	-	69
Cost of net debt	(657)	-	(657)
Other financial income	582	-	582
Other financial expense	(483)	-	(483)
Equity in net income (loss) of affiliates	1,804	(43)	1,761
Income taxes	(3,786)	752	(3,034)
<b>Consolidated net income</b>	<b>8,494</b>	<b>(1,908)</b>	<b>6,586</b>
Group share	8,443	(1,730)	6,713
Non-controlling interests	51	(178)	(127)

<sup>(a)</sup> Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

9 months 2014 (M\$)	Adjusted	Adjustments <sup>(a)</sup>	Consolidated statement of income
<b>Sales</b>	<b>183,604</b>	<b>7</b>	<b>183,611</b>
Excise taxes	(18,327)	-	(18,327)
Revenues from sales	165,277	7	165,284
Purchases, net of inventory variation	(116,704)	(627)	(117,331)
Other operating expenses	(21,287)	(231)	(21,518)
Exploration costs	(1,353)	-	(1,353)
Depreciation, depletion and amortization of tangible assets and mineral interests	(8,594)	(162)	(8,756)
Other income	757	1,080	1,837
Other expense	(406)	(61)	(467)
Financial interest on debt	(640)	-	(640)
Financial income from marketable securities & cash equivalents	80	-	80
Cost of net debt	(560)	-	(560)
Other financial income	602	-	602
Other financial expense	(508)	-	(508)
Equity in net income (loss) of affiliates	2,662	(464)	2,198
Income taxes	(9,653)	317	(9,336)
<b>Consolidated net income</b>	<b>10,233</b>	<b>(141)</b>	<b>10,092</b>
Group share	10,036	(134)	9,902
Non-controlling interests	197	(7)	190

<sup>(a)</sup> Adjustments include special items, inventory valuation effect and the effect of changes in fair value.